

# IBM

## Exam M6040-427

### IBM SurePOS 300 Series Models 350 and E50 Sales Mastery

Version: 6.0

[ Total Questions: 32 ]

**Question No : 1**

How much performance improvement does the SurePOS 350 offer over the previous model?

- A. 20%
- B. 40%
- C. 60%
- D. 80%

**Answer: C**

**Explanation:** The new SurePOS 300 packs 60% more performance power.

**Question No : 2**

What are two benefits of tool-free design?

- A. It leads to higher up time.
- B. It reduces IT service costs.
- C. It allows more expandability options
- D. It extends the useful life of the unit.

**Answer: A,B**

**Explanation:** Easy, virtually tool-free serviceability and remote monitoring help keep POS maintenance costs low and checkout lanes moving.

**Question No : 3**

Which resource provides technical sales support to assist in answering questions about Toshiba Global Commerce Solutions products?

- A. TGCSLink

- B. TechLine
- C. Knowledgebase
- D. Information on Demand

**Answer: B**

**Explanation:** If you have a point-of-sale usage, configuration or related pre-sale question, our Techline team is ready to help.

**Question No : 4**

What size solid state drive is available for the SurePOS 350 models?

- A. 16 GB
- B. 32 GB
- C. 64 GB
- D. 128 GB

**Answer: D**

**Explanation:** Solid state drive:

One or two 64 GB (replaces hard drive on E50, E5A)

**Question No : 5**

Which processor is included in the SurePOS 350 and E50?

- A. Intel G540
- B. Intel E740
- C. Intel T3100
- D. Intel M 373

**Answer: C**

**Explanation:** Processor Intel Celeron T3100