



TSM Butterfly Analysis Engine Report Sales Mastery V1

Version: 7.0

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http://www.maitiku.com QQ:860424807



Question No:1

What is the estimated time to run the collector on a mid-sized backup server?

A. 20 Days **B.** 20 Hours **C.** 20 Minutes **D.** 20 Seconds

Answer: C

Question No : 2

Who leads the customer presentation of the completed Analysis Engine Report?

- A. IBM Sales Team
- B. Butterfly Sales Team
- C. Customer Sales Team
- D. Butterfly Technical Team

Answer: A

Question No:3

Which statement is true about the basic pre-upload validation of a collection?

- A. It is not possible as the output is encrypted.
- **B.** It is not required if an output file is produced.
- **C.** It can be done by unpacking the collection and viewing the files for errors.
- **D.** It can be determined by the amount of time the collection took to produce.

Answer: C

Question No:4

What does the Total Costs Forecast graph show?