



Microsoft Dynamics CRM 2016 Online Deployment

Version: 7.1

[Total Questions: 50]

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Question No:1

You need to activate a new Microsoft Dynamics CRM Online instance for a new subscriber.

What is required?

- A. a minimum of five Professional User Subscription Licenses
- B. an active Microsoft Office 36S subscription
- C. a Volume License agreement
- D. an active Microsoft Power BI Pro subscription

Answer: A

Question No : 2

You are a Microsoft Dynamics CRM system administrator for a company.

A user reports that there are three actions she cannot perform when working offline in Microsoft Dynamics CRM for Outlook. You assure her that the app is working as expected and that the three actions are not available when working in offline mode.

Which three actions did the user report? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- **A.** Quality a lead.
- **B.** Run a workflow.
- C. View a Microsoft Dynamics CRM report.
- D. Assign a record.
- **E.** Use the Add button (+) to create a related record.

Answer: B,C,D

Question No:3

Which two record types can a System Administrator assign a security role to? Each correct answer presents a complete solution

- A. Access Team
- B. User
- C. Owner Team
- D. Business Unit

Answer: B,D



Question No:4

You are working with Microsoft Dynamics CRM for phones.

Which three types of form components can be configured to be hidden? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

A. iFramesB. web resourcesC. fieldsD. sectionsE. tabs

Answer: A,B,C

Question No:5

You are an administrator in the CRM Online Administration center of Microsoft Office 365 making operational changes to an instance.

You need to ensure that regular users do not affect your work, and that your work does not affect regular users.

What should you do?

- A. remove the users from the instance
- **B.** create a new sandbox
- C. enable administration mode
- D. copy the instance

Answer: C

Question No:6



Your company has a Microsoft Dynamics CRM Online 2016 environment.

You need to train sales users to import lists of leads.

Which import method should you include in your training?

- A. Third party Extract, Transform and Load Tool (ETL)
- B. Programmatically using the Software Development Kit (SDK)
- **C.** Import Data Wizard
- D. Windows PowerShell Import Packages

Answer: C

Question No:7

What is the minimum supported version of Microsoft Internet Explorer required for the Microsoft Dynamics CRM 2016 client for Outlook?

- A. Internet Explorer 8
- **B.** Internet Explorer 9
- **C.** Internet Explorer 10
- **D.** Internet Explorer 11

Answer: B

Question No:8

You select Forward Mailbox as your incoming synchronization method. You process emails with the Microsoft Dynamics CRM 2016 Email Router between Microsoft Dynamics CRM Online and a SMTP/POP3 server.

You need to deploy inbox rules so emails addressed to the 100 Microsoft Dynamics CRM Online users in the organization are forwarded to the forward mailbox for processing.

Which solution can be used to deploy forwarding rules for all the users?

- A. Run the Rule Deployment Wizard.
- B. Enable folder-level synchronization.