Microsoft

Exam MB5-705

Managing Microsoft Dynamics Implementations

Version: 9.0

[Total Questions: 76]

Question No : 1

You are a project manager, and you use Microsoft Dynamics Sure Step for implementations of Microsoft Dynamics products for your customers.

Your customer's major stakeholders identify significant changes that will increase the scope of a project.

Which two risk response strategies for the project definition update should you use? (Each correct answer presents part of the solution, Choose two.)

A. Exploit
B. Avoid
C. Enhance
D. Transfer
E. share

Answer: B,D

Question No : 2

Which document should you use to manage project deliverables?

A. project scope statement
B. project objectives
C. technical requirements
D. functional requirements

Answer: A

Question No : 3

You are a project manager.

You find that the personnel in the Human Resources department are new and not experienced in project work. You need to manage the project resources to accommodate the lack of project experience in the project. What should you do?

A. Add more time for the project activities.
B. Release the project team.

C. Document the problem and the impact on the scope of the project to the major stakeholders.
D. Document the impact of the lack of experience on the legal requirements.

Answer: A

Question No : 4

You are a project manager, and you use Microsoft Dynamics Sure Step Methodology to manage projects. You need to ensure that quality assurance is part of a project that you are managing. Which item should you include as part of the project?

A. a comprehensive review with the project stakeholders at the end of the project
B. a review process done at the beginning and checked off at the end of the project with the project stakeholders
C. quality assurance reviews with stakeholders, scheduled early and often across all project phases
D. a comprehensive review process performed if problems occur during the project or at a stakeholder's request

Answer: C

Question No : 5

As a project manager, you need to incorporate a change request into the project.

Which two tasks must be completed to correctly handle this request when you use the Microsoft Dynamics Sure Step Methodology? (Each correct answer presents part of the solution. Choose two.)

A. Complete a customer review and approval.
B. Complete a plan-do-check-act cycle.
C. Complete a change request form.
D. Complete a work breakdown structure.
E. Complete a risk identification.

Answer: A,C
Explanation: http://technet.microsoft.com/en-us/library/hh227544.aspx

Question No : 6

Which activity is a precondition for communication management?

A. defining project roles
B. identifying project stakeholders
C. analyzing risk
D. defining project scope

Answer: B

Question No : 7

Which statement is an objective of solution envisioning?

A. Create and approve a Fit Gap Analysis.
B. Complete a functional design for a solution.
C. Finalize and approve a project plan.
D. Understand solution requirements.

Answer: D
Explanation: http://social.technet.microsoft.com/wiki/contents/articles/18503.implement-microsoft-dynamics-nav.aspx

Question No : 8

You are performing a new Microsoft Dynamics GP implementation for a customer who has 10 users. The customer does not want to use customizations or independent software vendor (ISV) solutions. Which project type should you use to deliver the implementation?

A. rapid
B. standard
C. agile

D. enterprise

Answer: A

Explanation: Rapid Implementation: an accelerated approach for implementing Microsoft Dynamics with minimal or no customizations. This can be used in situations characterized by a limited scopewhere the basic application features are desired, and/or where the large majority of the customer's business processes are not considered as complex.

RAPID – a proven framework to accelerate and de-risk implementations by delivering standard deliverables out of the box cutting down the overall implementation time significantly. RAPID stands for Ready to use And Proven Implementation Deliverables.

Reference:

http://www.ignify.com/ERP-Implementation-Methodology.asp

http://www.ehow.com/info_8258730_principles-agile-project-management.html

Question No : 9

What is an objective of diagnostic preparation?

A. to lead an internal kickoff meeting
B. to gain a preliminary understanding of the customer's needs
C. to plan the running of diagnostic accelerators
D. to prepare high-level project documents

Answer: B

Explanation: http://technet.microsoft.com/en-us/library/aa496439.aspx

Question No : 10

You are performing a Decision Accelerator Offering. In which order should you perform the steps?

A.

1. Meet internally to discuss the Decision Accelerator Offering
2. Meet with the customer to discuss the Decision Accelerator Offering
3. Review the presentation and customer sign-off
4. Perform activities

B.

1. Meet with the customer to discuss the Decision Accelerator Offering
2. Meet internally to discuss the Decision Accelerator Offering
3. Perform activities
4. Review the presentation and customer sign-off

C.

1. Meet with the customer to discuss the Decision Accelerator Offering
2. Meet internally to discuss the Decision Accelerator Offering
3. Review the presentation and customer sign-off
4. Perform activities

D.

1. Meet internally to discuss the Decision Accelerator Offering
2. Meet with the customer to discuss the Decision Accelerator Offering
3. Perform activities
4. Review the presentation and customer sign-off

Answer: A

Explanation: http://download.microsoft.com/download/4/3/D/43D4FED9-54DC-4B3B-95B6-B17A15D1CB8F/03-DA-CRM_Datasheet_Oct-2011.pdf

http://blogs.msdn.com/b/mvpawardprogram/archive/2012/08/27/microsoft-dynamics-sure-step-methodology-revisited.aspx

http://technet.microsoft.com/en-us/library/aa496439.aspx

Question No : 11

Which two activities are included in the Diagnostic phase? (Each correct answer presents part of the solution. Choose two.)

A. Gather the development standards.
B. Conduct an architecture assessment,
C. Present a solution overview.
D. Finalize the product specification.

Answer: C,D
Explanation:
    🖉 Evaluate a customer's business processes and infrastructure

✎ Assist the customer with their due diligence cycle, including ascertaining requirements and their fit with the solution, and assessing the resource needs for the solution delivery

✎ Prepare the project plan, proposal, and the Statement of Work

http://technet.microsoft.com/en-us/library/aa496439.aspx

/ Diagnostic Phase

Purpose

To gather enough information to define the high-level project charter and make a confident proposal for the implementation phases. The Diagnostic phase startsduring the sales process and ends with an accepted proposal and statement of work (SOW) for the next part of theimplementation project. The major deliverablefor this phase is the SOW and the Budgetary Estimate Proposal.

Deliverables

High-Level Project Charter

High-Level Project Plan

Statement of Work

Budgetary Estimate Proposal

[Optional] Decision Accelerator Deliverables, including Customer Reports

Milestones

Customer accepts the SOW and the Budgetary Estimate Proposal, including the high-level project charter and high-level project plan.

/ The Diagnostic phase of the Sure Step Methodology occurs during the sales and due diligence stage of the engagement lifecycle. For this phase, the Sure Step Methodology provides seven top-level Decision Accelerator offerings to assist the customer in their decision-making process for an ERP or CRM solution.

This phase also includes activities for Proposal Generation, Finalization of Agreements, and Project Mobilization, and sets the stage for a successful implementation.

* Diagnostic: The diagnostic phase contains analysis of the customer process at a very high level. Focus of the diagnostic phase is the project initialization; To setup a project plan, agree on an approach and scope definition.

http://blogs.msdn.com/b/mvpawardprogram/archive/2012/08/27/microsoft-dynamics-sure-step-methodology-revisited.aspx

http://technet.microsoft.com/en-us/library/aa496439.aspx

Question No : 12

Which two statements differentiating projects from operational work are correct? (Each correct answer presents part of the solution. Choose two.)

A. The purpose of a project is to create a unique product, service, or result; the purpose of operations is to sustain the customer's business.

B. The duration of a project is temporary; the duration of operational work is ongoing.

C. The output of a project is variable; the output of operational work is continuous, daily, and predictable.

D. The purpose of a project is to sustain the new business requirements; operations end with the adoption of a new set of objectives, and then the work continues.

E. a project ends when it is replaced by a new process; operations end when its specific objectives have been attained.

Answer: A,B

Explanation: http://social.technet.microsoft.com/wiki/contents/articles/18503.implement-microsoft-dynamics-nav.aspx

Question No : 13

Which item is a project management process?

A. communication
B. risk
C. initiation
D. integration

Answer: C

Explanation:

According to Wikipedia the Project Management phases are: Initiation; Planning or design; Production or execution; Monitoring and controlling; as well as Closing.

References:

http://en.wikipedia.org/wiki/Project_management

Question No : 14

You are a project manager. You use the classic triple constraint model. If one constraint is changed, what happens to the other constraints?

A. The project's quality constraint will change.

B. The project's expectations constraint will change.

C. At least one of the other constraints must also change.

D. The customer's benefits constraint will change.

Answer: C

Reference:http://www.tonyadamspm.com/2012/07/quality-challenging-the-pm-triple-constraint/

Question No : 15

You need to illustrate the dimensions of the project management diamond. Which dimension should you place at the center of the diamond?

A. quality

B. cost

C. time

D. expectations

E. scope

Answer: D

Explanation: Quality, time, cost and scope can be interpreted as project constraints.

Reference:

http://blogs.msdn.com/b/project/default.aspx?PageIndex=1&PostSortBy=MostViewed

http://www.betterprojects.net/2009/03/it-used-to-be-iron-triangle.html

http://en.wikipedia.org/wiki/File:PM_DiamondModel.jpg

Question No : 16

You need to createaproject management diamond.

Which constraints should you use at each corner?