IBM

Exam P8060-028

IBM Emptoris Strategic Supply Management Technical Mastery Test v1

Version: 6.0

[Total Questions: 43]

Question No : 1

"Optimization" or "Decision Support" assists buyers in making an award decision consistent with the business1 requirements and objectives. Which of the following scenarios would suggest an increased savings potential for the buyer?

A. Award based on traditional Excel-based analysis
B. Award taking into account supplier risk, bundling and business volume discounts.
C. Award based on lowest cost
D. Award based on telephone negotiations

Answer: D

Question No : 2

User security is managed via:

A. Virus Scans
B. Role based access
C. Third party security software
D. Excel spreadsheets

Answer: B

Question No : 3

How are administrative changes made to the Contract Management solution (changes to workflow, contract templates, etc)

A. C++
B. COBOL
C. Fortran
D. No programming is needed. Configuration changes are made through the user interface.

Answer: D

Question No : 4

Contract Management reduces contract review times by:

A. Providing a scalable solution
B. Utilizing the interview wizard
C. Reducing staff
D. Online approval management

Answer: D

Question No : 5

The Spend Analyzer view is divided into three areas. Which is not one of them?

A. Header
B. Menu Bar
C. Scorecard
D. Operational area where user works with dimensions, tabulations, dashboards, analytics.

Answer: C

Question No : 6

Based on contracts, alerts can be driven off of which attribute?

A. Number
B. Date
C. Name
D. Type

Answer: B

Question No : 7

Category managers often lack visibility into sourcing event savings across business units. As a result, they often have difficulty in reporting savings achievements and failure to meet savings targets. Which type of report, available in Sourcing, would help a category manager successfully obtain this information?